

MEDIOS



**Shaping the Future of
Individualized Medicine
for Us All**



Specialty Pharma focuses on providing medicinal products to patients with severe diseases, whose therapy requires specific knowledge.



Here at Medios, we are all dedicated to shaping the future of innovative individualized pharmacotherapies.



We are aware of the Urgency of Patient Care with Specialty Pharmaceuticals.







Medios is the expert for specialty pharmaceuticals and the compounding of patient-specific therapies.

Day in and day out, our over 530 employees work together with pharmacies, medical specialists, and pharmaceutical companies to build regional networks. This enables us to supply patients with severe diseases such as cancer, multiple sclerosis, hemophilia, and many others with specialty pharmaceuticals and patient-specific therapies at the highest level.

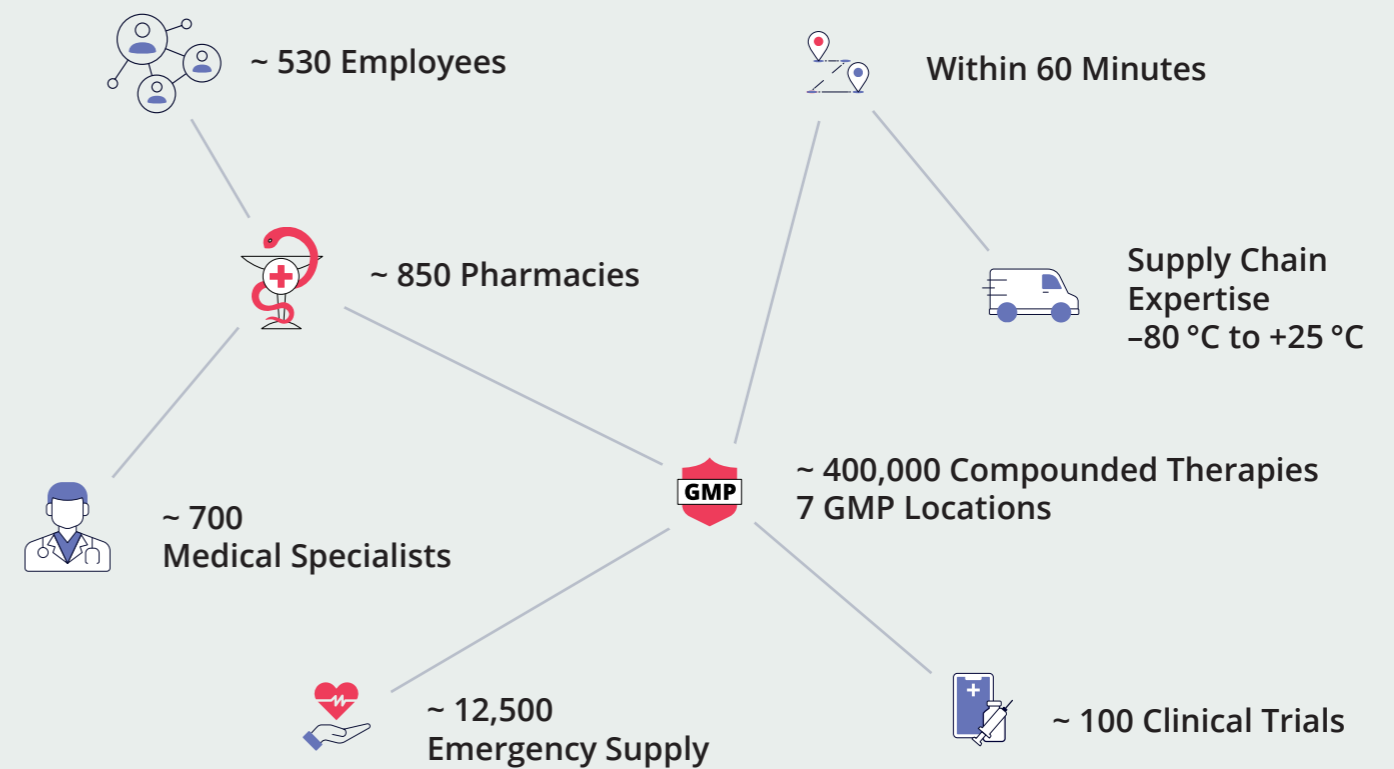
As a pioneer in Specialty Pharma, Medios has been making a key contribution to shaping the future of individualized medicine.

As mass medicine moves towards individualized medicine, Specialty Pharma medicinal products are becoming increasingly important. To realize our vision, we intend to exploit all market opportunities for further growth: we are strengthening our core business in Germany, expanding compounding capacity in Europe, and positioning ourselves as a reliable partner for advanced patient-specific therapies. Together with pharmacies, medical specialists, and pharmaceutical companies, we are creating a platform to bring the most innovative pharmacotherapies to where they are needed. And we are continuing our vision with locations in the Netherlands, Belgium, and Spain.

We serve the following therapeutic fields in the segment Pharmaceutical Supply and Patient-Specific Therapies:

-  Oncology
-  Neurology
-  Autoimmune diseases
-  Ophthalmology
-  Infectious diseases
-  Hemophilia

Our Network Ensures Security of Supply



As of December 2023, Germany

Pharmaceutical Supply Specialty Pharmaceuticals



Maximum Security of Supply Thanks to Strong Partner Network

As a market-leading provider of Specialty Pharma, we are a strong partner for pharmacies and medical specialists in the reliable supply of specialty pharmaceuticals. In our open partnership network, we work together to find holistic solutions for providing patients everywhere with the highest-quality specialty pharmaceuticals as quickly, safely, and cost-effectively as possible.

Medios is committed to more sustainability in the pharma industry, and quality is the best foundation for efficient processes. At Medios, we apply a quality management system to keep our complaints ratio at a consistently low level of 0.2% and thereby ensure economic use of resources. Other targeted measures significantly reduce our environmental footprint.

With pharmaceutical competence, highest compliance standards, intelligent logistics, and continuously optimized processes, we pursue our mission of creating a global platform to bring the most innovative pharmacotherapies to where they are needed.

We are happy to share our expertise in the supply of specialty pharmaceuticals because we know what is needed in practice and how important competent support is. As a Medios partner, you not only benefit from professional advice in pharmaceutical matters, but also with commercial, logistics, or billing matters. Exchanging ideas in the partnership network enables us, too, to keep learning at the same time and to align our offering with market needs. Our sales force team for physicians and pharmacies and our 24/7 availability complete our comprehensive support for maximum security of supply.



- Support for local pharmacies to ensure security of supply
- Competent partner for pharmaceutical, logistics, commercial, and billing matters
- Logistics and sales services for industrial partners
- Planning certainty thanks to comprehensive needs assessment and maximum deliverability
- Logistics competence down to -80 °C
- Highest compliance standards
- Support for product launches
- Sales force for medical specialists and pharmacies
- Provision of emergency medication



EU-GDP: Pharmaceutical Wholesaler acc. §52a German Medicinal Products Act (AMG)
EU-GMP: Pharmaceutical Manufacturer acc. §13 German Medicinal Products Act (AMG)
Manufacturing Authorization of Investigational Medicinal Products acc. §13 German Medicinal Products Act (AMG)
Narcotics License acc. §3 German Narcotic Drugs Act (BtMG)



Hemophilia Emergency Hotline for Pharmacies

Our hotline provides direct emergency contact to our experts around the clock, 365 days a year:

+49 800 516 95 71

Patient-Specific Therapies

Compounding from Approved Ready-to-Use Medicinal Products



GMP-Quality

For Maximum Safety

At our six locations, we compound patient-specific therapies from ready-to-use medicinal products approved in Germany according to the most stringent GMP standards. Decentralized compounding in cutting-edge cleanroom laboratories and sophisticated logistics in our partnership network enable us to always supply specialist pharmacies quickly and reliably.

With our leading competence in Specialty Pharma, we supply a growing number of retail pharmacies and hospital pharmacies. We also offer back-up concepts for pharmacies that have their own sterile laboratory and are an established fallback partner for both retail and hospital pharmacies.

Our compounding sites and our blistering center all adhere to the highest standards of quality, safety, and timing reliability. In our cleanroom laboratories, we compound GMP-compliant, patient-specific therapies, including cytostatic preparations, antibody solutions, analgesics, antibiotics, ophthalmic medications, and parenteral products. All the compounding stages and the entire supply chain are documented for maximum transparency. We also carry out patient-individual blistering of prescribed medications.

Another focus of our Good Manufacturing Practice is investigational medicinal products. We compound everything from small batches to bulk deliveries. Here, too, we are guided by our vision of enabling the most innovative tailored therapies for everybody. As a partner for clinical trials, we work closely with medical specialists, pharmacies, CROs, and pharmaceutical companies.

Our GMP Locations



- Highest quality and safety standards
- Six compounding sites nationwide and one blistering operation
- Cutting-edge cleanroom with H₂O₂ locks
- All-round advice on pharmaceutical, logistics, commercial, and billing matters
- Expand pharmacies' services for physicians
- Security of supply with fallback solution
- Optimize cost-effectiveness (capacity utilization, time saving, costs, staffing)



As a Pharmaceutical Manufacturer acc. §13 of the German Medicinal Products Act (AMG), **we compound Patient-Specific Therapies according to stringent GMP standards.**


Made by Medios


Cytostatic Preparations, Antibody Solutions, Parenteral Nutrient Solutions, Antibiotics, Ophthalmic Injections, Investigational Medicinal Products, Other Parenteral Products, Blistering, Pain Therapy Medication





mediosconnect
Connects and Simplifies
 Medical Specialists, Health Insurers
 and Pharmacies




- 

Medical specialist places an order with specialized pharmacy.
- 

Pharmacy completes plausibility check of the prescription, as required by law and sends the order to Medios.
- 

Medios carries out additional plausibility checks, compounds the products according to GMP standards, and delivers them to the pharmacy.
- 

Pharmacy distributes products to the medical specialists and bills the costs to the payers.
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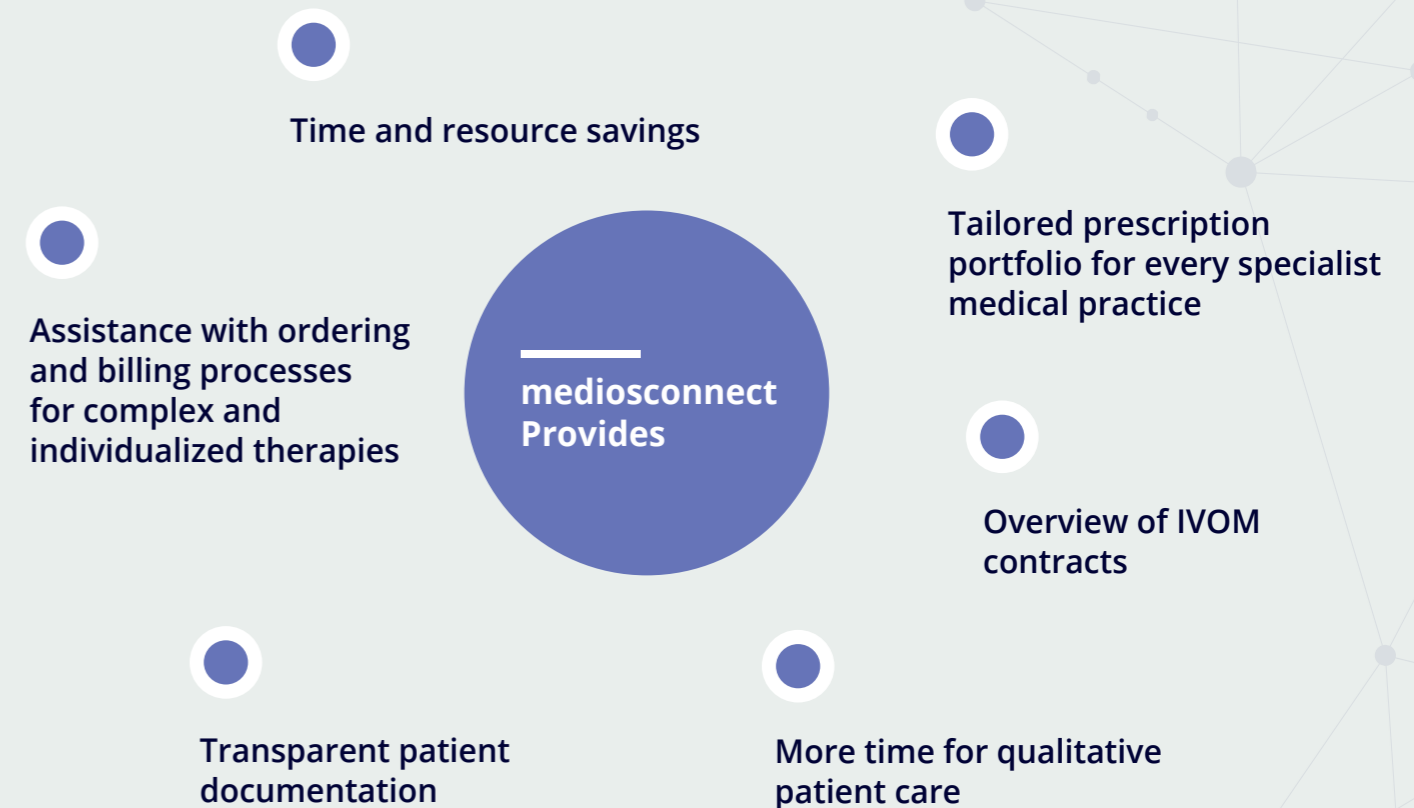
Medical specialist carries out the therapy.

Order and Billing Portal mediosconnect

mediosconnect is an innovative, browser-based order and invoicing platform that enables medical specialists to order and bill* patient-specific therapies and medicinal products at the pharmacy simply and conveniently. Pharmacotherapy requests can be sent digitally around the clock with just a few clicks.

Quick and easy – mediosconnect offers complete patient documentation that makes the entire course of treatment transparent and simplifies the planning of future therapies.

*Ophthalmology





Sustainability Committee
Responsibility at All Levels

Environment

41.1%
Green Power Sourcing

Social

46%
Women in Leadership Positions

0.2%
Complaints Ratio

Governance

Medios is regularly assessed by leading ESG rating agencies, including MSCI **(AA – Top 20%)**

Stock Exchange Listing (Prime Standard – FSE)
Ensures High Transparency

Sustainable Thinking
For Specialty Pharma

The will to shape our world is part of our DNA at Medios. As a forward-looking company we view health holistically: it is a core value that drives us above and beyond our business-as-usual activities.

Environment, Social, Governance (ESG)
We Take Responsibility

Right from the start, we have given special priority to sustainability and our responsibility as a business, employer, and provider of medicinal products.

Driven by this conviction, Medios has committed itself to the principles of the UN Global Compact and has also developed its own sustainability strategy – comprising a total of some 30 targets and over 60 measures in the action areas of compliance, products and services, employees, environment, and social responsibility. The nonfinancial group statement that we publish annually provides an overview of our performance against the targets we have set. Our Sustainability Committee oversees the consistent implementation of the measures and the ongoing development of the strategy.

Sustainable Development Goals
We Identified six SDGs

The United Nations' are a global blueprint for doing business sustainability, using resources efficiently, and acting for the climate. Based on the SDG sub-targets, we have identified six SDGs on which Medios can have a significant positive impact or where it can tangibly reduce adverse impacts.



The UN Global Compact is the largest and most important initiative for sustainable and responsible corporate governance worldwide. We are committed to the UN Global Compact's Corporate Responsibility Initiative and its principles in the areas of human rights, labor, environment, and anti-corruption.

Specialty Pharma Events Network Now!

In addition to optimized pharmaceutical supply and the compounding of patient-specific therapies, we offer partners in our network a wide-ranging program with different series of professional events – always with a focus on Specialty Pharma.

**SPECIALTY
PHARMA
DAY**
by MEDIOS

**SPECIALTY
PHARMA
HOUR**
by MEDIOS

**SPECIALTY
PHARMA
MEET-UP**
by MEDIOS

**SPECIALTY
PHARMA
MINUTE**
by MEDIOS

Exclusive Day Event

Day – Once a year we invite our partners to our Specialty Pharma Day. The varied program focuses on a specific topic and features well-known speakers, providing an opportunity for everyone to enhance their network.

Guest at Medios

Hour – For this event we hold 60- to 90-minute presentations on varying topics followed by a discussion, which you can participate in live on-site or online.

Open Networking Event

Meet-up – Networking events, expert meet-ups and open days are held regularly, providing an opportunity to chat in a relaxed atmosphere and discuss experiences with other experts.

Medios as Guest

Minute – The “minutes” are provided by our Medios experts, whether in interviews or in presentations at conferences.

“A successful event with inspiring expert discussions, valuable insights into the topics of the future, and the opportunity to expand my network – that’s what the Specialty Pharma Day represents for me.”





**As an Innovative Company Medios
is Dedicated to Shaping the Future
of Individualized Medicine.**

Bundled Expertise

Our Experts are there to Answer
Your Questions and Concerns

Pharmaceutical Supply

T +49 30 516 957 300

Patient-Specific Therapies

T +49 30 220 132 3000

General Inquiries

T +49 30 232 566 800

info@medios.group



More Information

www.medios.group



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